



**CHAMPIA**  
REAL ESTATE INSPECTIONS

June 2020

# CHAMPIA NEWSLETTER

[WWW.CHAMPIA.COM](http://WWW.CHAMPIA.COM) (770) 953-0767

"A kind word is like a  
spring day."

~ Russian Proverb



## #MarketingTip



One of the better ways to stand out as a real estate agent during this time of crisis is to highlight your charitable side. If you're involved with a non-profit, let people know what you do for the organization! Hold drives for supplies that the non-profit needs; volunteer at events; get a seat on the board. Then be sure to share what you do for the organization in a way that's genuine and authentic, rather than just boasting about what you do.



### Take \$50 OFF! Home Inspection with Sewer Scope

Cast iron pipes put into homes constructed before 1972 aren't expected to last more than 40-50 years! If you're about to buy a home, it's wise to include a sewer scope inspection along with your regular home inspection services.

*Champia is committed to providing high-quality inspections for every home, condo or townhouse. We have the experience and knowledge to check homes for structural and mechanical defects along with other issues that may be the result of poor craftsmanship or neglect.*



Are you hearing things that go bump in the night? Don't worry, you probably don't have a ghost! There are less spooky reasons for the sounds that you are hearing in the nighttime. Tapping sounds are most likely from building materials expanding and contracting. Popping sounds are usually from wood framing that expands or contracts. Banging or rattling can be caused by plumbing fixtures, called "water hammer."

## June Warranty Spotlight

### 5 Year Platinum Roof Protection Plan



Champia's 5 Year Platinum Roof Protection Plan is FREE on all of our complete home inspections for homebuyers. The warranty covers the repair of roof leaks that occur within 5 years of the inspection date.

### Atlanta's Housing Market Remains Hot

Atlanta's real estate market was in hyperdrive before COVID-19 happened, and inventory was extremely tight. Once the pandemic hit, Atlanta realtors worked to be sure that buyers and sellers could feel safe throughout the home buying process, eventually figuring out how to conduct practically every stage of the real estate transaction from showings to closings in the virtual world - the one exception being appraisals.

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