

NOVEMBER 2021



CHAMPIA NEWSLETTER

WWW.CHAMPIA.COM

770.953.0767

Be thankful for the struggles you go through. They make you stronger, wiser & humble. Don't let them break you. Let them make you.



THANK YOU should & can go both ways!

See the next page for details!

Cool Days. Even Cooler Nights. Fall is Officially in the Air!

Here's some smart PREP ideas for you and your clients:

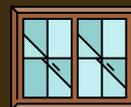
Switch the Direction of Ceiling Fans



One way pushes air down to create a nice breeze, and the other sucks air up, helping to distribute the heat. Think counterclockwise when it's warm and clockwise when it's cool.

Clean Your Windows

Daylight is about to dwindle so why not get as much of it as you can? Clean off all the bugs, dust, and grime from your windows.



Schedule a Heating Unit Checkup



To ensure your family will be able to feel their toes all winter, schedule early in the month for your heating unit to be serviced. As temperatures drop, service companies get busier.

Get a Chimney Sweep to Inspect & Clean the Fireplace

A professional chimney sweep will ensure your wood-burning fireplace burns more efficiently and will help prevent chimney fires and carbon monoxide poisoning during the winter.



120 Day Radon Protection Warranty

Radon Protection Warranty

If CHAMPIA reports that your radon levels are below 4.0 pCi/L and you get a future result that is above 4.0 pCi/L, our 120 Day Radon Protection Plan will cover mitigation costs.

This warranty is FREE with every Radon test and is good for 120 Days after the test. In other words, our Radon results are GUARANTEED!

Champia is committed to providing high-quality inspections for every home, condo or townhouse. We have the experience and knowledge to check homes for structural and mechanical defects along with other issues that may be the result of poor craftsmanship or neglect.

A Thank You Note can go a long way...

So often, agents are focused on asking their clients to review them, visibly, online - even your lost or hard clients.

Why not make a "Thank You" to them as important as their review of YOU?

Hearing a "thank you" is always nice. But when you say it to a client, it can mean a lot more. You're not only acknowledging them and showing them you appreciate it, but you're also building loyalty.

Customer appreciation shows them that they're not just another faceless revenue machine - they're a valued customer and you're invested in the relationship.

Mail A Handwritten Note & Publicly Thank Them Online!

When Sending Notes:

BE Timely
Genuine
Generous
Specific

Donna Mae's November DEAL!!!

NEW Repair Pricer Report

AREN'T YOU THANKFUL FOR FAST DETAILED INFORMATION??

Have your Repair Pricer Report back within 24 of completed Home Inspection Report

Our NEW Repair Pricer Report outlines all deficiencies impacting the performance of a home that we recommend being completed and estimates the cost to complete them in our local market.

\$100

with the purchase of CHAMPRIA's Basic Package.

\$50

with the Purchase of the CHAMPRIA Preferred Package.

INCLUDED

with the purchase of CHAMPRIA's Complete Package.

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CHAMPRIA
REAL ESTATE INSPECTIONS

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